

With Ecare's End to End RCM Services; Cardiology Practice in TX Increases Collection



Cardiology Practice Increases Revenue with Ecare's RCM Services



About the Client

Our Client serves close to 225 patients every month from their clinic situated in Texas and this includes Visits, Cardiac Diagnostic Tests and Myocardial perfusion studies.

Ecare took over the complete RCM process for this Client in July 2021.

Initially we performed audit for Catheterization and inpatient services for this account. Based on our audit inputs, we got the coding scope of it.



Challenges

This Client was facing multiple issues with Cardiology Billing and Coding. Documentation of time management for Smoking and Counselling was a challenge affecting coding and related charges. Reporting Additional services was not effectively handled as a process which again lead to revenue loopholes.

- Claim Documentation Issue
- Missed documenting Time Management as per Cardiology Protocol
- Practice did not have a streamlined process in place to report services for complete reimbursement



Ecure's Approach

- Ecure Coders provided education on documentation enhancement to the provider for capturing the time and the relevant details in the progress note for Smoking and Counselling session.
- Provider understood the opportunity of the additional services and started documenting the time information in the progress notes.
- Based on the updated documentation Ecure started coding for Smoking and Counselling session, which helped increasing the revenue



SOLUTIONS

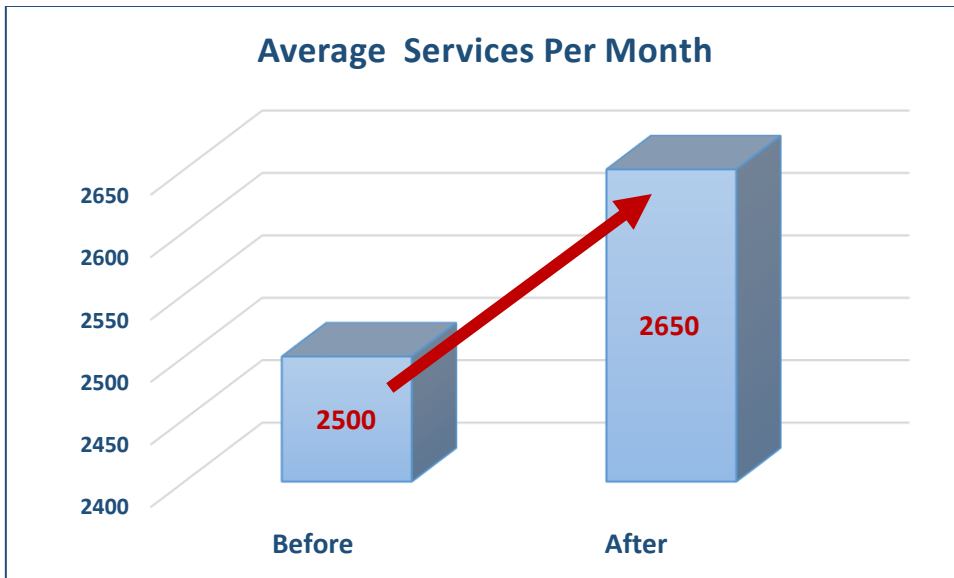
Revenue details of the Additional services

Total Smoking and Counselling sessions billed by Ecure from September'21

CPT code	Total Units Billed	Revenue
G0447	426	\$8,465
99406	8	\$101
99407	71	\$1,533
Total	505	\$10,098

Billed services a comparative analysis before and after September'21:

Average services/Month	Before	After
	2500	2650



Summary

- Complete documentation review performed by expertise coder and the potential and possible areas of revenue opportunities identified.
- A detailed documentation was prepared and shared with the provider, presenting the details of the services and guide to document the recommended services with compliance.
- Documentation enhancement completed and reported the additional services.
- Resulting in visible revenue flow for additional services.

About Ecare

Ecare is one of the top Revenue Cycle Management Company in India providing Multi-specialty Medical Billing Services to more than 100+ Clients across the U.S. Cardiology is one of our strength and we have huge clientele who can also provide reference. To know more about Ecare and seem-less Cardiology Billing Services reach out to us today!

To fix Cardiology Challenges and Increase Revenue Flow
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