

## e-care - An Overview

A partner should have both good experience and deep expertise in the area of Medical Billing. e-care has both - which can be leveraged for your organization





120+ clientsacross 35states inthe US

- Around 1500 employees
- Operations team has more than 150 years of cumulative experience
- Focus on HealthcareServices only
- Offices in the US (Sales & CRM) and India (3 centers)
- ISO 9001 and 27001 certified

SSAE 18 Certified Established in the year 2000

20+ Years in the business and growing!



# Are you working with the \$ Genie?

### Are you working with a Partner or a Vendor?





The key to successful Revenue Cycle Management is understanding all your practice's revenue challenges. Our team will help improve profitability by monitoring, measuring and managing all those challenges while providing you understandable feedback on your progress.



## **How is a Partner Different?**



Keeps tabs on changes in rules and notifies client



Learns best practices across various clients and uses them for benchmarking



feedback on process related improvement s



Takes up new service lines so that clients can leverage on business



Assist clients in getting new business for mutual growth



Evaluates
Technology,
Software, Tools
etc. and gives
feedback for
adoption

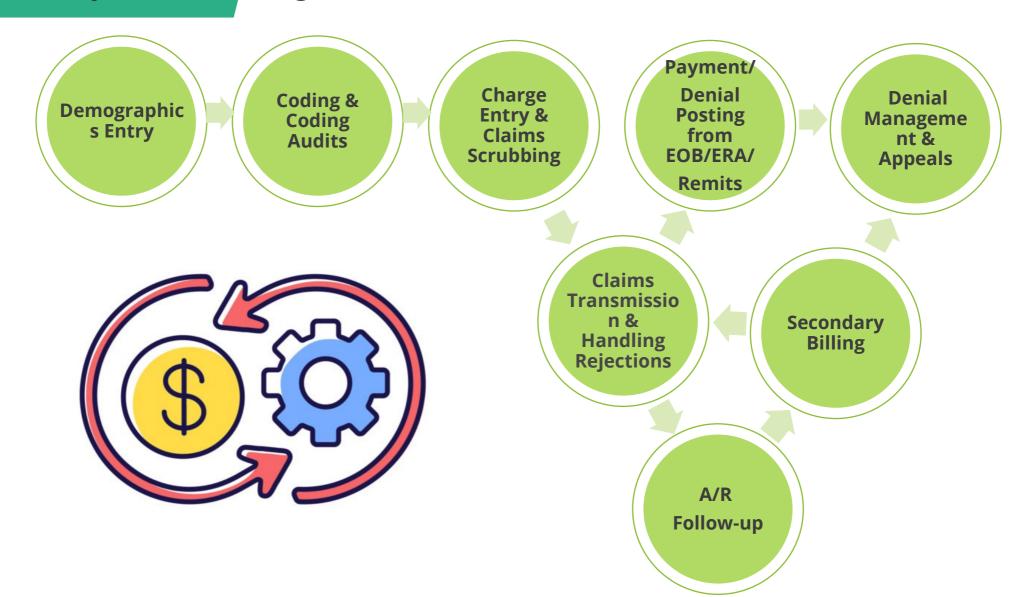


Provides
insights on
trends so
that client
can share
with Practice





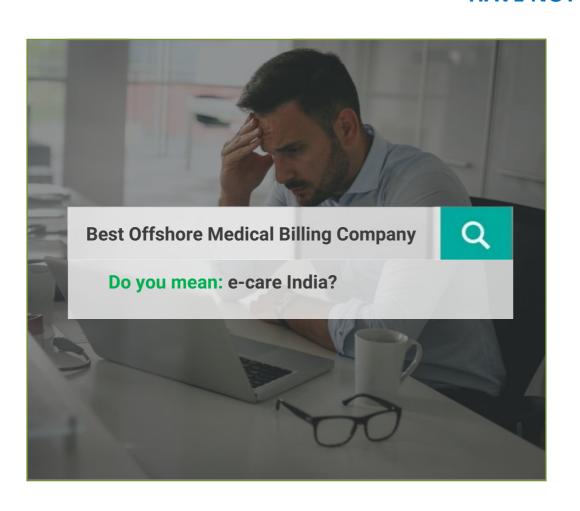
## Revenue Cycle Management Process





## Want To Expand Your Business?

## GOT A NEW PROSPECT ON A BILLING SYSTEM OR SPECIALTY THAT YOU HAVE NOT WORKED BEFORE?



e-care has expertise with more than 30+ different
Billing Software. Our clients regularly leverage our expertise to sign-up new clients.

e-care will not only help you with your existing client billing, but also on a prospective client with a new Specialty or a Software!

e-care's experience handling 35+ specialties will supplement your Specialty mix and expertise



## See what our clients say!

OUR CLIENTS ARE NOT JUST SATISFIED, THEY ARE HAPPY...!



I highly recommend Ecare Billing
Services for their expertise and
unwavering dedication in managing
our company's billing services.
Their knowledgeable team streamlined
our processes, keeping up-to-date with
regulations, and providing
personalized attention. Their accuracy
and timeliness has improved our
revenue cycles, minimizing denials.
Ecare Billing Services has been a
reliable and professional partner that I
highly recommend for comprehensive
billing support.



Our client in New York



99



Our client in Florida



We are impressed with the AR & Billing services that we are receiving from Ecare!

Thanks to our E-care warriors.

The team is hard working and very communicative and does an outstanding job.

We are very excited and pleased to work with you as our outsourcing Partner and appreciate the team!



Our client in California



## Solutions – A Step Ahead

#### **Pre-Encounter Services**

- Pre Authorization/ Prior Certification

   Federal, State and Commercial
   Payers
- Insurance Eligibility/ Benefits
   Verification Basic and Advance
   Verification through both Websites and Calling
- Provider Credentialing Medicare (Paper/online), Medicare DME, Medicaid / CAQH / Multiplan, Commercials and Workers Comp
- Medical Record Review / Code
   Abstraction / Chart Summarization –
   Summary of past Medical Records
- Patient/ Appointments Scheduling,
   Patient Call Handling etc.

### **Post-Encounter Billing Services**

- Ocing ICD- 10, CPT, HCPCS, CDT
- Coding Review HCC, DRG, HEDIS, MIPS, CDI, ED and IP Concurrent Review & Utilization Review
- Charge Entry
- ERA/Manual posting, Reconciliation
- Automated Claim status services
- Insurance AR follow-up, Denials, Appeals
- Old AR evaluation, Re-filing, Appeals, Completion
- Underpayment Recovery Services, Contract Modeling

#### **Value Added Services**

- EDI Set-up 276/277 (Claim Status) and 270/271 (Eligibility and Benefits verification)
- Indexing Filing Paper Medical Records in Document Management System or Practice Management System
- Data Migration Legacy to new PMS while migrating from one billing software to another
- Customized Reporting Weekly Clarification Logs, Monthly Review Presentation, Reports taken from Work Flow Management Tool
- Claim Audit Services, Remote Patient Monitoring, Chronic Care Management
- Interim-Provider Credentialing, Quality Credentialing, Invoice Compliance, Recruitment Process Outsourcing, Payer Enrollment etc.

# Major Specialties & Facilities Handled



Anesthesia / Pain Management	ALF (Assisted Living Facility)	Ambulatory Surgical Centers (ASC)/ Ambulance (EMS)	Behavioral/Mental Health / Psychiatry	Cardiology/ Chiropractic
CCM (Chronic Care Management)	CHC (Community Health Center)	Dental	Dermatology	DME/HME/Hospice/ Home Health
E/M   Emergency Medicine/Room	Endocrinology & Diabetes	Family Practice / Internal Medicine	FQHC (Federally Qualified Health Centers)	Gastroenterology/ Geriatrics
Hematology & Oncology / Radiation Oncology	Hospitalists   HCC	Infectious Diseases	Microbiology	Neurology
Nephrology	Ophthalmology/ Optometry	Otolaryngology (ENT)	Obstetrics/Gynecology (OBGYN)	Orthopedics
Pathology/Lab	Pediatrics/Neonatology	Physiatry	Physical Therapy and Rehabilitation	Podiatry
Pulmonology	Radiology/Imaging Center	RPM (Remote Patient Monitoring)	Rheumatology	RHC (Rural Health Clinic)
SNF (Skilled Nursing Facilities)	Surgery	Urology	Urgent Care	Wound Care etc.



## **Expertise on Major** Billing Platforms































































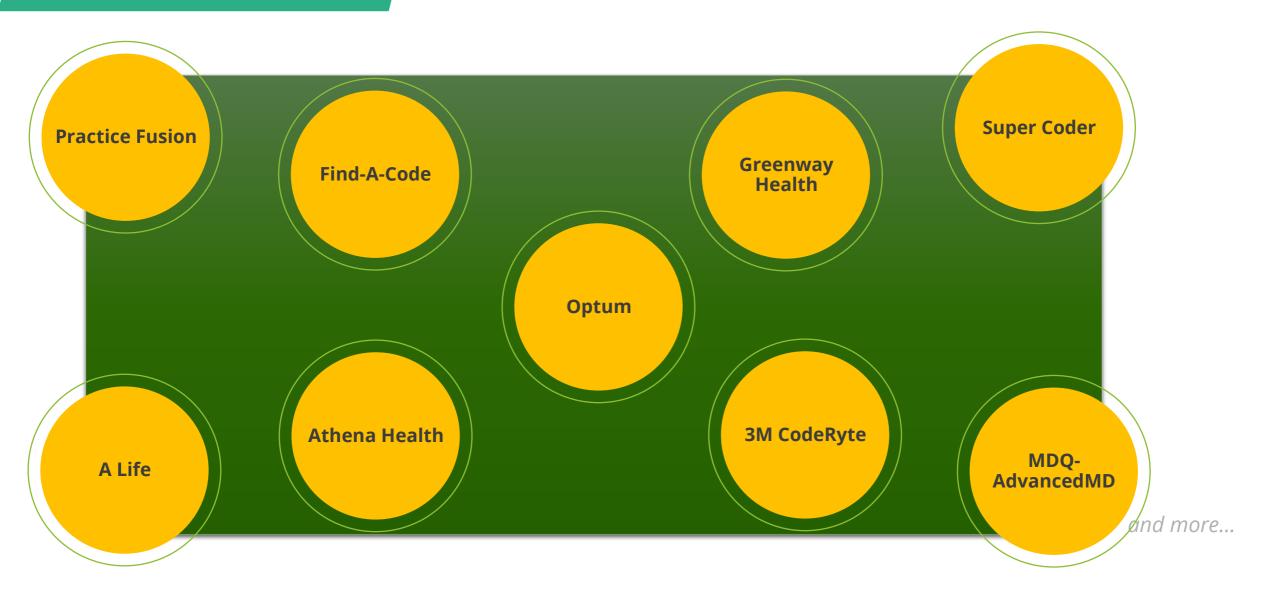




and more...



# **Expertise on Major** Coding Tools and Platforms





## Compliance and Information Security



**Paperless environment** 

**Confidentiality Agreement** 

Triple layer Access Control – ID & Access card and Bio-metric

**CCTV Monitoring** 

No Mobile Phones inside work floor for Agents and Supervisors

## **NETWORK SECURITY**

Restricted Internal email, Server level folder access

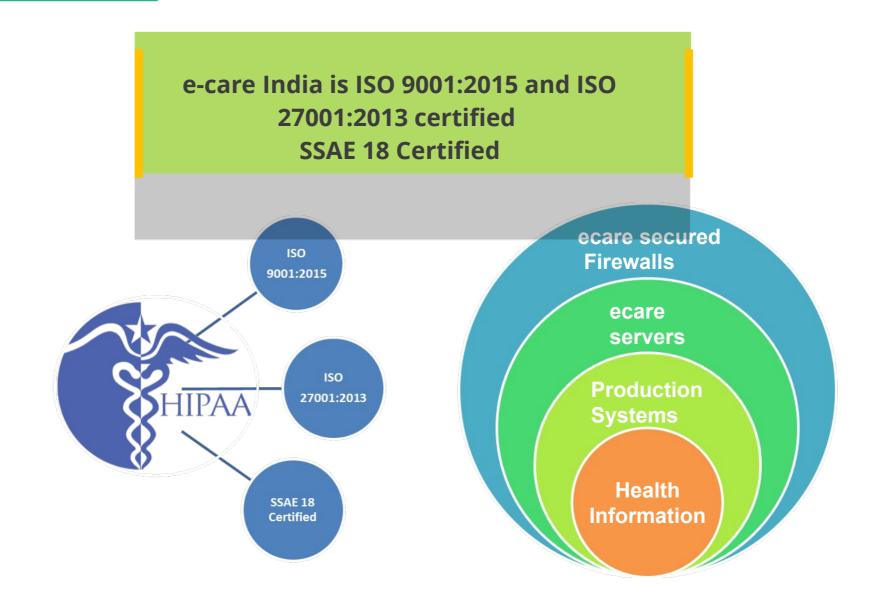
Automatic system-lock when inactive

Restricted Internet access incl. web based email services, viz. Gmail, Yahoo, Hotmail etc.

Unique user credential for employees to access systems



## Compliance and Information Security





# **Business Continuity Plan**

# A Partner should have the capability to continue key services even during Emergency situations!



### **Disaster Recovery Center**

A benefit of working with a Partner is to have a Disaster Recovery Center which will continue to operate during Emergency situations



### **Located 400 Miles Away**

e-care provides Disaster Recovery and Business Continuity from its 3rd center located 400 miles to the south from the other 2 centers



### **Independent Center**

This center is independent, and can handle critical work when the main centers are down due to Natural calamities





# Quality - Our Main Concept

Effectively maintaining the Quality Management system

Benchmarking for continuous improvement and achieving Six Sigma levels

Ongoing Training and Development (T&D) of staff

Rigorous quality control (QC) through every step of the process workflow

Granular tracking of error rates and production efficiencies

Treating repeated errors as 'red flags', identifying and effectively correcting the root causes

## Contact



### **India Headquarters:**

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