

We know what it takes to  
**succeed**

| Cutting costs without cutting corners | Bridging the gap between ideas and business solutions |  
| Transforming businesses | A 360-degree business approach |



**e-care india**  
pvt. ltd.



**W**hen Christopher Columbus set sail for an adventurous voyage some centuries ago, little did he know about the seamless possibilities of new business ventures and new profit advantages between Nations and businesses as well.

Bridging the gap between a deluge of information and data has become a collaborative exercise in the new world of work and business. The result: A total transformation of remote infrastructure management with absolute ease and pricing.

Medical care solutions companies find their own identity reflected in a perfect model of their own backend office in E-care.

**E-care is an ISO 9000:2001 certified company**

**How Does it work?**



Health and patient care solutions have found a new partner in E-care. This has led businesses to believe that search has ended with us. With E-care taking care of your essential data management, your involvement with the complexity of data has been taken off your shoulders, giving you enough time to improve your core business competencies and business relationships.

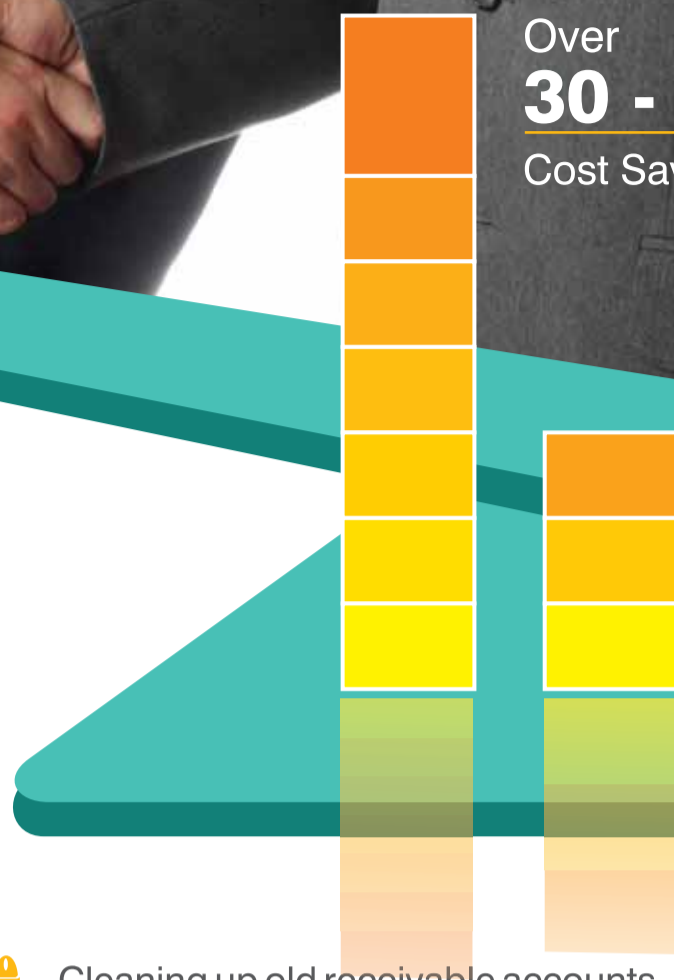
Over the years, E-care has evolved into a comprehensive business partner for clients across 14 States in the US. We have been professionally managing health insurance data, insurance reimbursement, claim processing issues and other related data's and delivering turnkey Medical billing to the absolute satisfaction of our clients at an unimaginably low cost. The low cost comes with other advantages of highest integrity in service compliance and medical ethics, protection of patient data, becoming the best outsourcing care company in health care solutions.

- 💡 E-care is not just a healthcare back-end office; it is your money spinner.
- 💡 Privacy of patients and their data is protected at all costs
- 💡 Medical billing with nil errors.
- 💡 Targets met on time.
- 💡 All services are perfectly handled, taking care in the process your image and reputation amongst your clients.
- 💡 All the way with you during finer times and tough ones.

Our experienced team delivers comprehensive solutions; giving you the feeling that E-care is an extension of your own facility.



Over  
**30 - 40%**  
Cost Savings



Irrespective of the size of your organization, E-care delivers integrated medical service solutions tailored to your needs. Our area of operation encompasses individual medical practitioners and multi specialty physician groups, hospitals and out-patient care centers. Our cost structure is affordable and we maintain strict delivery schedules without compromising on quality.

The shift of responsibility of processing total billing to E-care has two advantages:

**One:** There is an enormous reduction in overheads and your balance sheet shows an increased profitability.

**Two:** There is no additional investment in infrastructure and manpower required by you. All these happen at the shortest notice and E-care gives a perfect delivery commitment.

### **Birds Eye View of our Services**

E-care provides comprehensive medical billing solutions. The services that we provide are:

- 💡 Billing services for Individual physicians, physician groups and Hospitals.
- 💡 Demographic entry of patients
- 💡 Medical coding
- 💡 Claim submission
- 💡 Paper claims and paper statements
- 💡 Accounting payments received from insurance companies and patients
- 💡 Reviewing and resolving claims that are denied
- 💡 Analysis and management of receivable accounts
- 💡 Following up with insurance companies and patients as well
- 💡 Customized management of reports

- 💡 Cleaning up old receivable accounts
- 💡 Eligibility verification of insurance for patients
- 💡 Indexing
- 💡 Credentialing
- 💡 Data migration from one billing software to another
- 💡 Any other services as required...

### **Advantage E-care**

At E-care every individual is comprehensively trained to handle an account independently. E-care has taken steps to educate each staff of latest developments in the health care industry. Training and skill management is provided at regular intervals to keep E-care professionals abreast of the latest in the market.

### **Accountability, Accessibility and Security**

At E-care we believe our accountability doesn't end by efficiently meeting / managing client's needs. We pursue all claims till all review and appeal options are exhausted.

Although E-care is situated at Chennai, India accessibility to data is ensured anytime anywhere. E-care uses 128 bit data encryption to ensure the security of the data transferred between E-care and the client offices.



At E-care, a lot of emphasis has been provided on facility security. The facility is manned 24X7 by security guards and access cards and finger print readers control staff entry exit into and out of the office.

E-care ensures HIPAA compliance and provides absolute safety and security of patient data and ensures that each E-care professional not only understands such compliance, but acts in a manner not prejudicial to the interest of the patients or the clients.

### **Managing your Data**

Digital formatting and archiving of all kinds of records such as insurance cards, patient chart notes, lab reports - ensures organized storage and management of data. This enables data retrieval anytime through high security internet connection.

### **Client Satisfaction**

At E-care client satisfaction is our top priority, hence our main focus has always been to reduce costs and increase profitability. Also E-care's ability to handle multiple specialties in health care industry ensures efficient and economical work flow.

Satisfied clients, using our services for more than 6 to 7 years, stand testimony to our commitment towards client satisfaction.

### **Advantage Location**

E-care is located in Chennai, a Metropolitan city in India, which is well connected by Rail, Road, Sea and Air. The city has a large number of colleges and universities and therefore there is an abundant availability of educated English speaking graduates. The IT Infrastructure facilities are excellent which ensures Nil connectivity issues.

Also the availability of the 12 hour time zone difference, between USA and India, enables a 24 hour operative cycle without the burden of any extra cost.

### **The E-care Care**

Our understanding of the challenges and expectations of the Healthcare industry and medical billing enables us to look at the big picture and at the same time pay attention to small details. Our clients benefit from our seamlessly integrated secure systems which effectively address their organization's profitability, helping them make smart decisions for future growth.



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