



Well established Cardiology Group in New Mexico recovered Old AR collections!

About the Client

Busy Practice where client is not getting expected Money. The End to end work on the practice was completed by Biller earlier. Client decided to switch to a Billing Company to see improvement on Practice Performance



Issues Identified

Ecare involved experienced Cardiology billing and Credentialing Specialists to analyse the process and Identify the reason for high AR accumulation and low collection.

Based on detail analysis completed by E-care found the root cause of the issues to be in Clearing House Setup and EFT/ERA Setups and also identified the below area for improvement!

01 Electronic Claim Submission

Practice was using Manual Claim transmission thru Website instead of using E-clinic Practice Management for Electronic Claim Submission

02 EFT Usage instead of Paper Check

For Majority of Insurances Practice had Paper Check option instead of EFT this includes Insurances like BCBS, Aetna, Cigna, Humana

04 Credential with Major Insurances

Cardiology Group was not credentialed with some Practice Major Insurances like Tricare, VACCN and Railroad Medicare

Ecure Strategic Approach

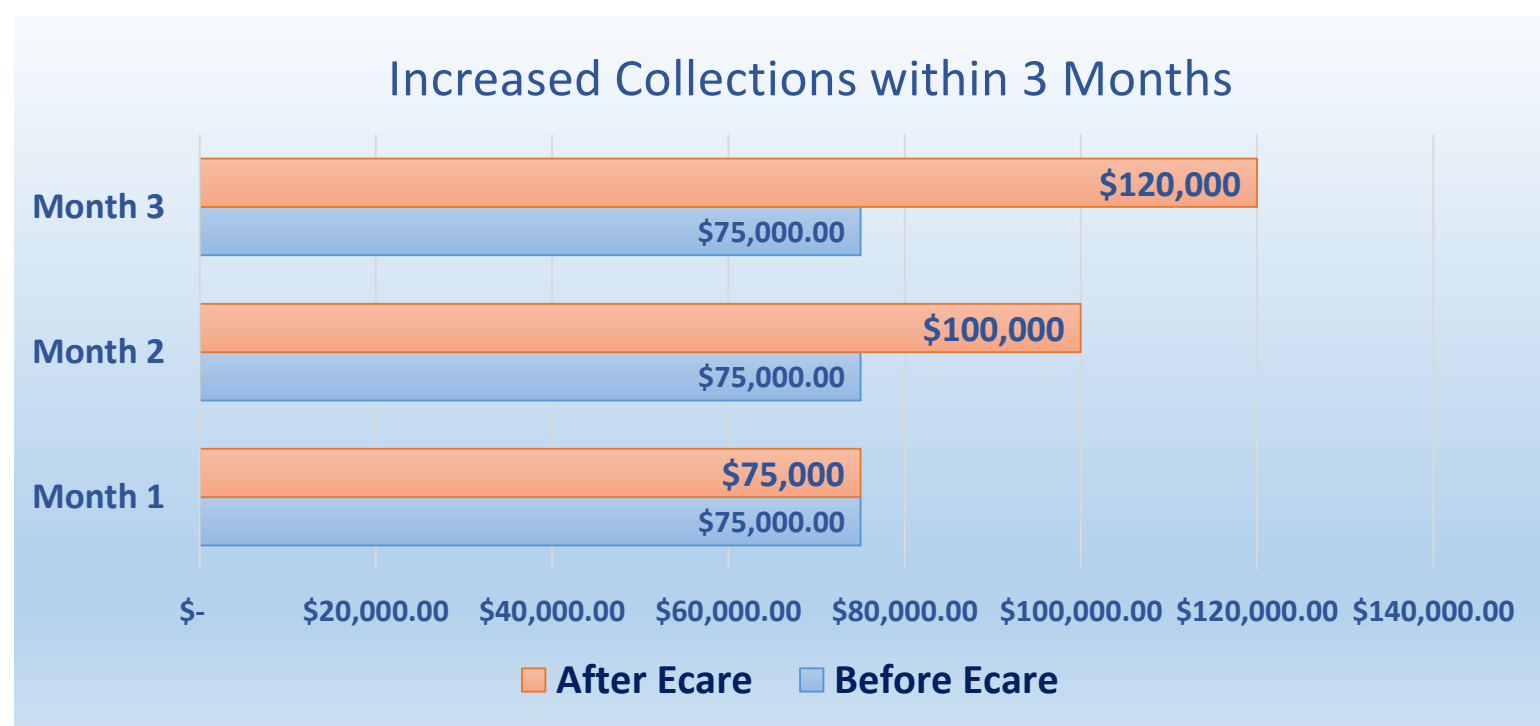
Upon Identifying the reason for increased AR affecting the collection; Ecure worked out on a step by step strategic approach to fix the issues :

- Ecure team had call completed with E-clinic Support team and had Electronic Claim Transmission option thru E-clinic Practice Management enabled. Trizetto was the clearing house suggested to the client and client accepted the same.
- Ecure deployed Exclusive team to complete EFT/ERA Application for all Major Insurances where the Practice was still getting Paper Checks. Applications were approved by Insurances and EFT/ERA option was established for majority of Insurances. Enabling EFT Option resulted in quick money to the Practice
- Per Ecure Credentialing Team review Practice was not credentialed with some Major Paying Insurances like Tricare, VACCN and Railroad Medicare. Appropriate Credentialing application was completed by our Credentialing Team and Practice is In-Network with all these Insurances now

Achievements

Benefits to the client with Ecure's medical billing solutions:

- Practice collected 120 K of OLD AR Money in 3 month span
- Monthly Average collection has increased from 75 K to 100K
- Global issues were identified and resolved immediately for the regular cash flow.
- Fixed EFT & ERA setup for all Major payers.



About Ecure



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[www. Ecareindia.com](http://www.Ecareindia.com)

Ecure is a 23 year old, leading Medical Billing Company in India. We provide end to end Revenue Cycle Management Solutions to 120+ clients across the US with experience over 35+ specialties.

Cardiology is one of our top Specialty and with our expertise handling various Cardiology Clients Ecure can guarantee maximum benefits within short span of time.

Reach out to Ecure for more information about our Cardiology Expertise or log on to :

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