

## IMPORTANCE OF INSURANCE VERIFICATION AND **AUTHORIZATION IN REVENUE CYCLE MANAGEMENT**

**INSURANCE ELIGIBILITY VERIFICATION** 



A Texas based Client for Sleep Study Improved Claim Quality with Ecare's Services.

# **About the Client**

A huge "Sleep Study" Practice with high claim denials affecting cash flow benefited with Ecare's "Insurance Eligibility Verification and Authorization" Services.

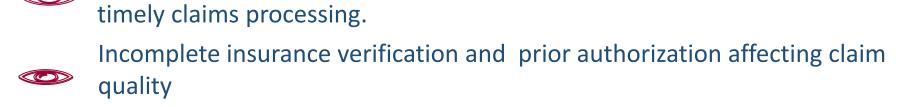




**Ecare Identifies Client Challenges:** 

Client providing Sleep Study and Durable Medical Equipment Services approached Ecare with increase claim denials affecting overall collection of the practice.

Ecare identified lack of Insurance Eligibility Verification along with Prior Authorization and Referral Services as most of their claims were denied for incorrect patient or procedure information as listed below: Delay in Insurance Verification and prior authorization interrupting



Claims submitted with Incomplete Insurance and Patient information

No proper coordination among billing team causing unnecessary delays



# **Ecare Strategic Approach** Ecare team of "Insurance Eligibility Verification" Experts always made sure to obtain the Coverage benefits



and Prior authorization requirements on time to avoid denials. Checking the insurance verification on time i.e. before provider sees the patient

- by downloading the patient list from the client software. Tracking procedures needing "Prior Authorization" and getting approval from
- Validating Insurance coverage and benefit details and educating the patients on payment policies helped increase patient collection and reduce denials
- Verified every claim for accuracy and completeness to avoid missing or invalid data affecting claim processing and reimbursement
- Prioritize Client requests and close them on time
- Daily/ Monthly reports from Ecare tracking claim status helped client to plan their month effectively





## Benefits to the client with Ecare as its Outsourcing Partner:

reduce workable patient list

**Achievements** 

With Ecare's strategic approach, our client was able to drastically



Insurance

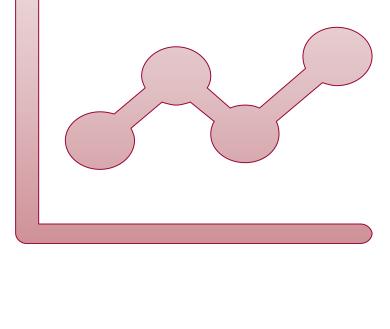
Client had a huge backlog of 650+ patient verification pending

dated back from 3 months. Ecare was able to bring down the

backlog to current; which directly increased the collections!



Increase the overall Collections and Decreased the under paid and denials percentage





### Ecare is a 23 year old, leading Medical Billing Company in India. We provide end to

**About Ecare** 

end Revenue Cycle Management Solutions to 120+ clients across the US with experience over 35+ specialties.

**Apart from End to End RCM Services, Ecare** has highly experienced "Insurance Eligibility Verification" team guaranteeing maximum

results! To know more about Ecare and our services log on to Insurance Eligibility Verification | e-

care India (ecareindia.com)

