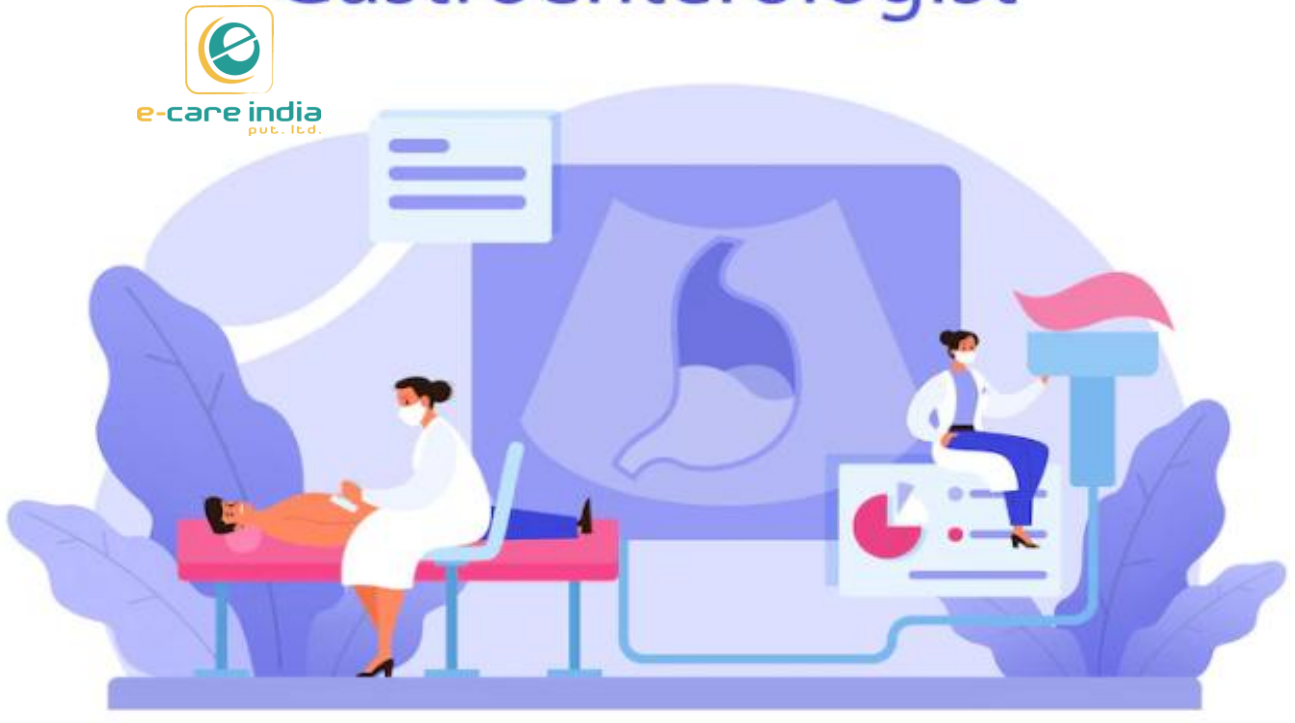# Gastroenterology Practice Increases Collection with Ecare's Regular Follow up and Strategical Approach!

Gastroenterologist

CASE STUDY – AR Recovery for Gastroenterology Practice

ABOUT THE CLIENT

Florida based Gastroenterology Practice with accumulated claim denials leading to aging AR affecting monthly collections.

Specialty	EMERGENCY DEPARTMENT
Service Offered	Complete Medical Billing
PMS	Mysis

CHALLENGES

This client had huge backlog of denied claims and needed support with AR Recovery and increasing monthly collection. Moreover, they were struggling with need for proper Physician Credentialing Support

- ➢ Aging AR
- ➢ Decreased Collections
- ➢ Physician Credentialing

SOLUTION FROM ECARE'S EXPERTS

Ecare team made a strategical approach by getting deep down into the specialty related billing nuances to ensure quick clearance of aging AR. Our team of experienced billers and coders ensured streamlining the process by

- ➢ Submitting endocapsule charges along with supporting documents
- ➢ Monthly reports run for endocapsule and ultroid procedures
- ➢ Handling credentials for non-participating providers

OUTCOME

As Ecare's team started working based on our quick reference checklist and as per our team's compliance and regulation guidance, revenue increase was signification from the very first month.

Our extensive process review and suggestions on additional documentation and for enhanced documentation opened gate for increased Revenue

- ➢ Monthly collections increased by $50K
- ➢ Collection percentage increased by 6%
- ➢ AR days reduced from 45-60 days to under 30 days
- ➢ Major carriers have been switched to ERA/EFT for quick payments.
- ➢ Insurance follow ups within 20 days
- ➢ Checking 100% patient eligibility thru websites
- ➢ Billing accuracy provides increase in revenue

With Ecare's effort and support this Practice grew in revenue and patient volume, added new specialists and has opened additional locations. They get paid faster and are able to keep on top of every claim.

ABOUT ECARE

Ecare – A premier Medical Billing and Coding company in India with more than 100+ Clients across the U.S. Ecare is a multi-specialty medical billing company guaranteeing E2E RCM support with increased cash flow for any niche of the specialty required. To know more about ecare call 1-813-666-0028 or log on to Medical Billing Specialists, Medical Billing Services - ecare India